



Residential Sales Statistics
December 2003 YTD

Local Association	2003 Dec sales	2003 YTD Dec # Sales	2002 YTD Dec # Sales	03-02 YTD % Change	2003 YTD Dec Ave Price	2002 YTD Dec Ave Price	03-02 YTD % Change
Alpena, Alcona, Presque Isle Board of REALTORS®	47	481	531	-9.42%	\$102,978	\$107,527	-4.23%
Ann Arbor Area Board of REALTORS®	284	3,677	3,712	-0.94%	\$258,926	\$247,216	4.74%
Antrim Charlevoix Kalkaska/Emmet Associations of REALTORS®	74	1,059	1,082	-2.13%	\$268,908	\$234,187	15%
Battle Creek Area Association of REALTORS®	93	1,448	1,483	-2.36%	\$117,636	\$111,880	5.14%
Branch County Association of REALTORS®	29	496	420	18.10%	\$109,881	\$104,320	5.33%
Central Michigan Association of REALTORS®	84	1,055	1,045	0.96%	\$103,780	\$98,975	4.85%
Clare-Gladwin Board of REALTORS®	88	808	703	14.94%	\$94,232	\$88,540	6.43%
Dearborn Board of REALTORS®	157	1,968	2,001	-1.65%	\$157,276	\$176,981	-11.13%
Detroit Board of REALTORS®	443	4,542	3,790	19.84%	\$97,847	\$84,258	16.13%
Down River Association of REALTORS®	260	4,684	4,344	7.83%	\$128,585	\$138,651	-7.26%
Eastern Thumb Association of REALTORS®	100	1,225	1,262	-2.93%	\$149,458	\$133,898	12%
Eastern U.P. Board of REALTORS®	20	341	340	0.29%	\$103,746	\$92,305	12.39%
Flint Area Association of REALTORS®	441	5,348	5,519	-3.10%	\$125,075	\$127,926	-2.23%
Grand Rapids Association of REALTORS®	722	13,481	11,772	14.52%	\$145,912	\$146,319	-0.28%
Greater Kalamazoo Association of REALTORS®	346	5,504	5,653	-2.64%	\$143,301	\$135,780	5.54%
Greater Lansing Association of REALTORS®	634	7,495	7,144	4.91%	\$153,357	\$139,344	10.06%
Hillsdale County Board of REALTORS®	27	401	393	2.04%	\$106,545	\$99,351	7.24%
Jackson Area Association of REALTORS®	133	1,690	1,673	1.02%	\$133,090	\$122,012	9.08%
Lapeer & Upper Thumb Association of REALTORS®	73	939	803	16.94%	\$142,762	\$120,557	18.42%
Lenawee County Association of REALTORS®	90	1,054	1,074	-1.86%	\$137,735	\$134,900	2.10%
Livingston County Association of REALTORS®	388	2,902	2,427	19.57%	\$232,786	\$247,027	-5.77%
MCAR Oakland	840	9,082	8,727	4.07%	\$252,933	\$231,186	9.41%
MCAR Macomb	1341	17,578	17,101	2.79%	\$170,917	\$164,748	3.74%
Mason-Oceana-Manistee Board of REALTORS®	53	751	768	-2.21%	\$130,690	\$117,075	12%
Midland Board of REALTORS®	90	1,045	1,046	-0.10%	\$143,649	\$139,786	3%
Monroe County Association of REALTORS®	144	1,776	1,517	17.07%	\$151,733	\$156,221	-2.87%
North Oakland County Board of REALTORS®	431	4,323	4,014	7.70%	\$210,116	\$197,243	6.53%
Northeastern Michigan Board of REALTORS®	48	759	739	2.71%	\$96,534	\$93,883	2.82%
Paul Bunyan Board of REALTORS®	99	1,334	1,295	3.01%	\$107,884	\$102,635	5.11%
REALTOR® Association of Bay County	91	1,353	1,303	3.84%	\$99,914	\$97,557	2.42%
Saginaw Board of REALTORS® **	152	2,125	2,479	-14.28%	\$107,124	\$99,291	7.89%
Shiawassee Regional Board of REALTORS®	58	685	653	4.90%	\$117,323	\$112,662	4.14%
Southwestern Michigan Association of REALTORS®	229	2,966	2,840	4.44%	\$165,865	\$153,853	7.81%
St. Joseph County Association of REALTORS®	53	777	634	22.56%	\$107,580	\$102,135	5.33%
Traverse Area Association of REALTORS®	170	2,347	2,252	4.22%	\$207,600	\$184,505	12.52%
Upper Peninsula Association of REALTORS® *	140	1,820	1,689	7.76%	\$87,804	\$83,969	4.57%
Water Wonderland Board of REALTORS®	83	1,103	1,153	-4.34%	\$132,869	\$120,167	10.57%
West Central Association of REALTORS®	78	1,070	974	9.86%	\$106,288	\$102,258	3.94%
West Michigan Lakeshore Association of REALTORS®	326	4,753	4,554	4.37%	\$151,847	\$143,407	6%
Western Wayne Oakland County Association of REALTORS®	972	11,655	11,099	5.01%	\$219,825	\$223,117	-1.48%
TOTALS	9931	127,900	122,008	4.83%	\$144,558	\$137,941	4.80%

*Escanaba, Iron Mountain, Keweenaw and North Central Upper Peninsula